

GSA's Automotive Division

- Mandatory source for all Federal non-tactical vehicle purchases
- 58,000 vehicle purchases in FY01
- 1.1 billion dollars in sales FY01
- GSA Fleet is Automotives biggest customer
 - 35,000 vehicle purchases in FY01
 - 623 million in sales in FY01

GSA Fleet

- Non-mandatory source for vehicles
 - Federal agencies can commercially lease
 - Non-tactical vehicles only
- 178,000 vehicles worldwide and growing!
 - USA, Europe



GSA Fleet Vehicle Profile

178,000 Vehicles

Passenger
32%

Other
5%

Buses
2%

Lt.
Trucks
61%

Major Customers:

Army

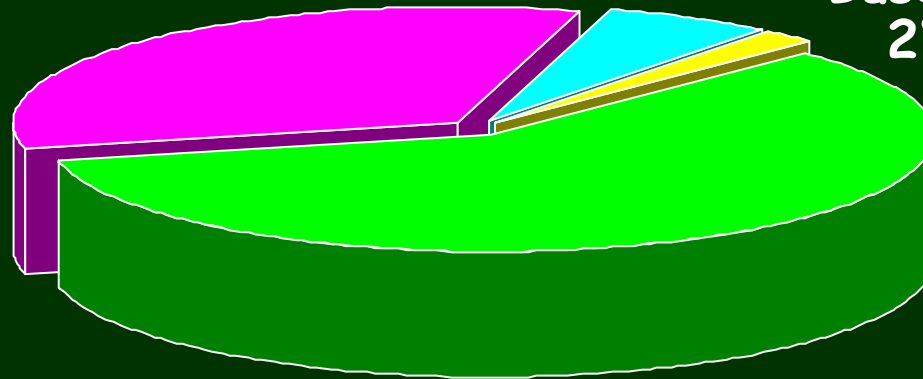
Interior

Energy

Navy

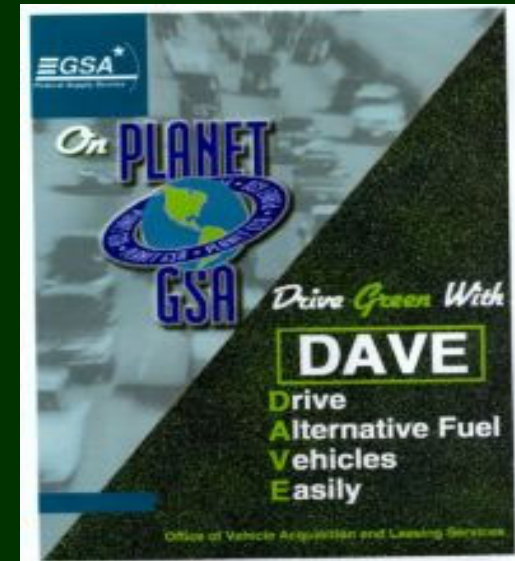
Transportation

Air Force



DAVE: Drive Alternative Fuel Vehicles Easily

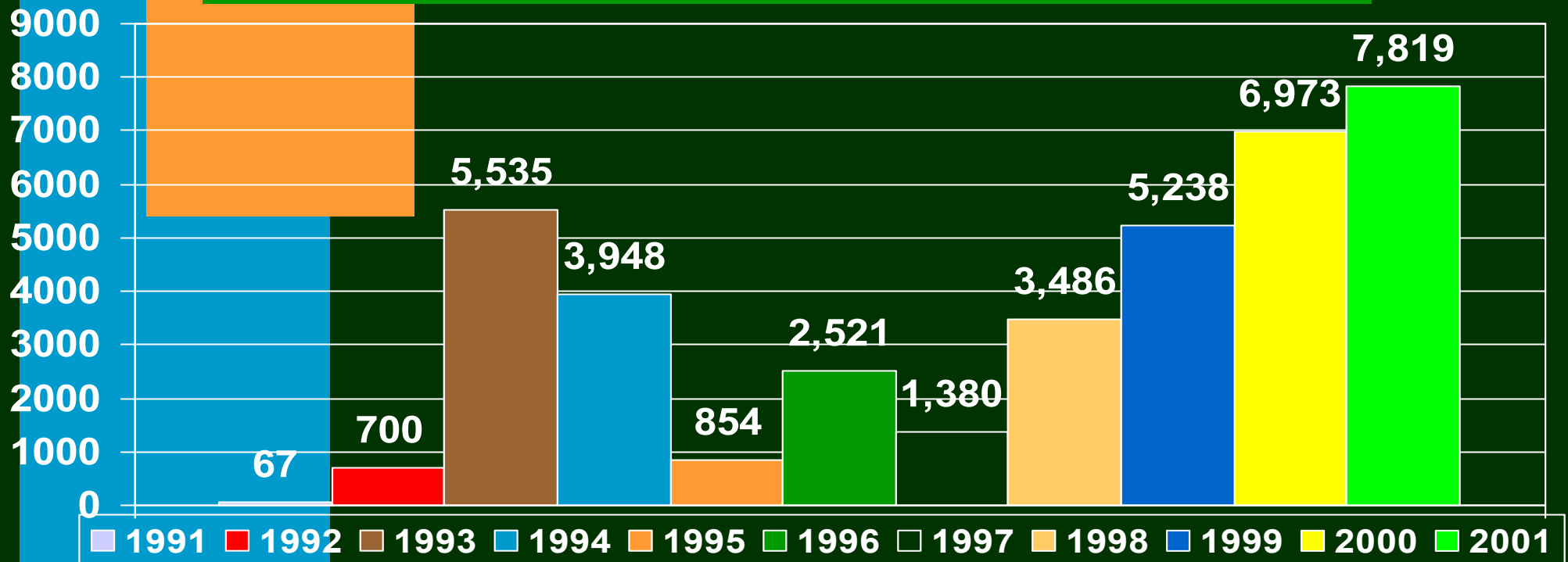
Nearly 45,000 AFVs Purchased
Since 1991



Compressed natural gas, electric ethanol, methanol, propane

GSA Fleet AFV Acquisitions

Number of AFVs acquired, 1991-2001



GSA Fleet's AFV Performance

- Leased over 38,500 AFVs to customers 1991-2001
- 22,000 AFVs in current active inventory
- Largest AFV Fleet in the US*
- Our AFV Role:
 - “Help our customers meet their legislative requirements while providing quality fleet services”

*Source: Automotive Fleet Magazine